

Thursday, September 5, 2019, 6:30 pm
Council Chambers, City Hall, One Frank H. Ogawa Plaza

AGENDA

Members:

Lanese Martin	District 1	Frank Tucker	District 7
Chang Yi	District 2	Jeff Hutcher	At Large
Zachary Knox	District 3	Stephanie Floyd-Johnson	Mayor
Vacant	District 4	Vacant	City Auditor
Claudia Mercado	District 5	Greg Minor	City Administrator
Joshua Chase	District 6		

Available on-line at: <https://www.oaklandca.gov/boards-commissions/cannabis-regulatory-commission>

MEETING AGENDA

- A. Roll Call and Determination of Quorum
- B. Open Forum / Public Comment
- C. Review of the Pending List and Additions to Next Month's Agenda
 - *Information on private use of cannabis (since May 2019)*
 - *OPD report on cannabis enforcement activities, plus crimes committed against cannabis businesses (since August 2019)*
 - *Potential forum/event (since August 2019)*
 - *Updated equity program assessment (since August 2019)*
- D. Approval of the Draft Minutes from the Cannabis Regulatory Commission meetings of August 2019.
- E. Reports for Discussion and Possible Action
 1. Transfer of Cannabis Permits
- F. Announcements
 1. City of Oakland has applied for equity grant funding and will learn of its award by September 30th.
 2. Special Event Permit Applications for Temporary Cannabis Events now available:
<https://www.oaklandca.gov/topics/special-event-permit-applications-for-temporary-cannabis-events>
 3. Update on Cannabis Permitting Process
- G. Adjournment

Persons may speak on any item appearing on the agenda; however, a Speaker Card must be filled out and given to a representative of the Cannabis Regulatory Commission. Multiple agenda items cannot be listed on one speaker card. If a speaker signs up to speak on multiple items listed on the agenda, the Chairperson may rule that the speaker be given an appropriate allocation of time to address all issues at one time (cumulative) before the items are called. All speakers will be allotted 3 minutes or less – unless the Chairperson allots additional time.

♿ This meeting is wheelchair accessible. In compliance with the Americans with Disabilities Act, if you need special assistance to participate in the meetings of the Cannabis Regulatory Commission, please contact the Office of the City Clerk (510) 238-3612. Notification two full business days prior to the meeting will enable the City of Oakland to make reasonable arrangements to ensure accessibility. In compliance with Oakland's policy for people with chemical sensitivities, please refrain from wearing strongly scented products to events.

Questions or concerns regarding this agenda, or to review any agenda-related materials, please contact the Cannabis Regulatory Commission at (510) 238-6370.

Cannabis Regulatory Commission

Regular Meeting

Thursday, August 1, 2019, 6:30 pm
Council Chambers, City Hall, One Frank H. Ogawa Plaza

MINUTES

Members:

Lanese Martin	District 1	Frank Tucker	District 7
Chang Yi	District 2	Jeff Hutcher	At Large
Zachary Knox	District 3	Stephanie Floyd-Johnson	Mayor
Vacant	District 4	Vacant	City Auditor
Claudia Mercado	District 5	Greg Minor	City Administrator
Joshua Chase	District 6		

Available on-line at: <https://www.oaklandca.gov/boards-commissions/cannabis-regulatory-commission>

MEETING AGENDA

A. Roll Call and Determination of Quorum

Present: Martin, Yi, Shim, Mercado, Chase, Tucker, Hutcher, Floyd-Johnson, Minor

Absent: Knox

B. Open Forum / Public Comment

Liam Anderson shared a survey regarding cannabis advertising.

C. Review of the Pending List and Additions to Next Month's Agenda

- *Information on Private Use of Cannabis (since May 2019)*

Member Minor mentioned that OPD's annual report should be available soon. Member Mercado asked if OPD can also report regarding crimes committed against cannabis companies in Oakland and unpermitted cannabis operations in the City of Oakland.

Member Martin asked if the CRC could agendize the SB 1294 Local Equity Grant Program Application at this meeting. Member Tucker pointed out that because the item is not already on the agenda, the CRC can discuss this item but not take any actions. Member Martin also suggested agendizing an additional assessment of the equity program.

Members discussed the issue of cannabis tax rates and how best to get the City Council to pay attention to the CRC's recommendations. Member Floyd-Johnson suggested agendizing a possible CRC forum or event.

Persons may speak on any item appearing on the agenda; however, a Speaker Card must be filled out and given to a representative of the Cannabis Regulatory Commission. Multiple agenda items cannot be listed on one speaker card. If a speaker signs up to speak on multiple items listed on the agenda, the Chairperson may rule that the speaker be given an appropriate allocation of time to address all issues at one time (cumulative) before the items are called. All speakers will be allotted 3 minutes or less – unless the Chairperson allots additional time.

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During Public Comment, speakers spoke about how the City of Oakland's cannabis tax rate is too high.

- D. Approval of the Draft Minutes from the Cannabis Regulatory Commission meetings of May and June 2019.

Member Floyd-Johnson moved to approve the minutes as drafted. Member Shim seconded the motion and it passed by consensus.

- E. Reports for Discussion and Possible Action

1. Implementation of Temporary Cannabis Events

Member Minor provided an update about the special event permit for temporary cannabis events moving from OPD to the City Administrator's Office Special Activity Permits Division and that applications should be available in a few weeks.

2. Transfer of Cannabis Permits

Member Minor offered background on the City of Oakland's codes regarding transferring of permits and how they currently apply to cannabis permits, including equity vs non-equity businesses.

Members then engaged in discussion of numerous related issues, including how applicants should be able to pass on permits to next of kin, how transfers are handled in similar contexts like alcohol licenses, how transfers align and do not align with the intent of the equity program, whether value is tied to brands vs. businesses, how limits on the number of permits increase their value as compared to other permit types, and avoiding predatory situations.

Member Tucker then moved for staff to research how transfers are handled in similar contexts and return with that information. Chair Yi seconded the motion and it passed by consensus.

3. Oakland Made/Owned Appellation

Members discussed whether the City of Oakland should promulgate rules regarding businesses claiming to be Oakland or Equity owned or made. Chair Yi suggested staff look at other how jurisdictions regulate appellations in other contexts and moved to continue this and the equity made/owned appellation item.

4. Equity Made/Owned Appellation
5. Quarterly vs. Yearly Reporting to City Council

Member Martin emphasized the need to report more frequently to City Council given the rapid pace of the cannabis industry. Other Members shared their perspectives. Member Tucker moved to request additional staff and to provide a quarterly report with action items before the City Council. Member Shim seconded the motion and it passed by consensus.

6. Workforce Development Programs

Chair Yi shared that CM Bas is very interested in workforce development opportunities in the cannabis industry. Member Minor provided background on lack of existing workforce programs for cannabis and next steps to gather information on opportunities available via survey of cannabis businesses. Member Martin

emphasized that any workforce development program should be thoughtful about workers and not just employers.

Chair Yi moved for staff to ask for funding for workforce development as part of the SB 1294 state Local Equity Grant Program. Member Floyd-Johnson seconded the motion and it passed by consensus.

7. SB 1294 Local Equity Grant Program

Member Minor provided an update regarding the new state application, its new funding formula, and plan to apply for funding in August. Member Martin highlighted issue for equity applicants affording inventory and suggested equity applicants work collectively. Member Mercado echoed the inventory concern and highlighted other costs facing businesses including insurance.

F. Announcements

1. Update on Cannabis Permitting Process

Member Minor provided an overview of the latest permitting statistics.

G. Adjournment

CANNABIS REGULATORY COMMISSION

ITEM E-1



Cannabis Regulatory Commission

Attached please find the following documents for the Cannabis Regulatory Commission's continued discussion regarding the transferability of cannabis permits, particularly those issued to equity applicants:

- a) Article on Challenges of Reselling Below Market Rate Housing.
- b) Frequently Asked Questions Regarding Transfers of Alcohol Licenses.
- c) San Francisco's Office of Cannabis Regulations for Changes in Ownership.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Greg Minor", written over a horizontal line.

GREG MINOR
Assistant to the City Administrator
City Administrator's Office

CANNABIS REGULATORY COMMISSION

ITEM E-1

(a)

Low-income housing restrictions limiting owners' options to resell



Ryan Albizu sits down with his wife, Kevin, and son, Asher, 3, at the Denver home they bought through a low-income housing program. They say reselling it to a buyer who meets the income limits is proving difficult.

By **CHRISTOPHER N. OSHER** | cosher@denverpost.com | The Denver Post
PUBLISHED: May 31, 2010 at 3:42 pm | UPDATED: May 5, 2016 at 7:17 pm

Denver's affordable-housing program seemed like the perfect solution to help Kevin Kate Albizu and her husband, Ryan, buy a home three years ago.

Now the Albizus, like scores of others in the program, say they find it nearly impossible to resell their homes because of city restrictions.

The crunch is occurring because the program's rules require those who bought the discounted homes under income restrictions to resell only to

people who meet those same income restrictions, said Damon Knop, a real estate agent who represents many trying to resell homes in the program.

Tighter lending requirements these days make that difficult, Knop and other critics say.

"The math is just too tight," Knop said.

The Albizus aren't facing foreclosure, but they're ready to leave the three-bedroom, two-bathroom townhouse in northeast Denver they bought for \$167,500 in 2007.

When they bought the townhouse, they were just a couple. Now they must find room for a 3-year-old son, Asher, and Kevin's 82-year-old father, who moved in after he survived a stroke and the death of his wife.

They expect their income to increase now that Kevin is about to graduate with an MBA from the University of Denver, and they want to move back to California.

They've shown the home to more than 100 people. But only one interested party met the income restrictions — \$42,500 for a single person — and he couldn't qualify for a loan.

"We're definitely trapped," Kevin Albizu said. "And we're upstanding citizens, and we want to do the right thing."

"Not a day goes by that I don't get a phone call or an e-mail on this," said Councilman Michael Hancock, whose district is where most of the complaints are occurring.

Problems in reselling "affordable housing" aren't restricted to Denver. In Boulder, sales of such homes sometimes lag, primarily due to location concerns.

Boulder officials market the homes on the city's website and make sure income-qualified residents who want to buy are told when the homes come on the market for resale.

Denver statistics show about 1,300 homes in Denver are in the affordable-housing program, which offers lower-income residents the chance to buy a home at a discount.

Adopted in 2002, the city's inclusionary housing ordinance requires developers who build 30 or more units or homes to set aside 10 percent of their new construction as affordable, owner-occupied housing or pay an opt-out fee.

The developers receive a tax credit that allows them to drop the price of the homes below market rates.

A formula restricts the price of the resale to gradual, inflationary increases. The rules also restrict when the owners can rent out the homes.

One woman found the constraints difficult after she got a medical fellowship in Arizona years after buying into the program. Her lender eventually resold the home at a steep discount, and she took a big loss.

City officials say they have crafted a solution that would allow the income restrictions to ease gradually.

A person who owned the home for three years could resell to someone making 10 percent more than the original income formula cap. Then another 10 percent income increase would be allowed for another buyer after another 10 years of home ownership.

That change has stalled in part because the city is waiting for approval from the Federal Housing Administration, said Jeff Romine, chief economist for Denver's Department of Economic Development.

Romine said lifting the income restrictions for a resell entirely defeats the goal of the program by taking too many affordable homes out of the market. He added that the program isn't meant to just build wealth for participants. Controls are needed to prevent speculators from profiting by building up a cache of low-cost rental homes, Romine said.

Others say the city should explore other solutions.

Robin Kniech, program director and staff attorney for FRESA, a labor think tank, formerly known as the Front Range Economic Strategy Center, said city officials should investigate whether the homes are being properly marketed to the income qualified.

"The whole point of the program is that you want a family with a certain level of income to get into home ownership," Kniech said. "And raising the income levels of those who can buy into the program defeats that policy purpose."

Christopher N. Osher: 303-954-1747 or coshier@denverpost.com

CANNABIS REGULATORY COMMISSION

ITEM E-1

(b)



License Transfers

Can a license be transferred from one person to another person without making an application to ABC?

No. An application signed by both the present licensee and the transferee must be filed with ABC. ABC then proceeds as it would on a new application and may deny the transfer if the transferee-applicant is not qualified for a license. If such transfer also involves a change of the premises, ABC's approval of the new premises is required. (Sections 24070 and 24073)

Does the filing of the application for transfer accomplish the transfer of the license?

No. Neither the transferor nor the transferee should assume that the license will be transferred on a particular date, or at all, merely because the application has been filed. ABC may deny the application, or protests or accusations may be filed which may result in delay or denial of the transfer.

ABC is not required to investigate the personal qualifications or premises of a currently licensed person when a license is being transferred between partners and no new partner is being licensed. (Sections 23958, 23958.2, 24013 and 24070)

How long does it normally take for the issuance or transfer of a license?

Most investigations take approximately 55-65 days, and by law the license cannot be issued for a minimum of 30 days. Circumstances often result in a longer waiting period; therefore, before final approval and issuance of a license, applicants are cautioned regarding extensive financial commitments, plans for grand openings, etc. If new construction or considerable remodeling is necessary, the applicant should seek prior approval under Section 24044 before beginning any actual work.

Pending transfer of the license, may the intended transferee operate the licensed business?

The transferee may operate the licensed premises during the transfer period if a 120-day permit has been obtained. To qualify for this temporary permit, the premises must be currently licensed and have been operating within the past 30 days prior to application.

When the lease on the licensed premises is terminated and the premises must be vacated, what is required of the licensee?

A licensee must surrender his/her license to ABC within 15 days. During the maximum one year surrender period the licensee may transfer the license to other locations or transfer the license to other persons. All renewal fees must be paid during the surrender period. (Sections 23053.5, 23320, 24072, 24072.1, Rules 60 and 65)

What steps are required for the issuance or transfer of an alcoholic beverage license?

A person who wants to apply for an ABC license must start with the nearest ABC District Office. An ABC staff member will ask the applicant questions about the proposed operation and determine the type of license needed. The staff member will then advise the applicant what forms and fees are needed to file the application. Some applicants, before filing an application with ABC, must first obtain approval from zoning officials, open an escrow, or go to the office of the County Recorder for a certified copy of a Notice of Intended Transfer.

Generally, all parties must appear at the District Office. This is not generally a “mail-in” process because ABC requires personal information such as personal history affidavits. Fees are paid at this time. The applicant also views a video about ABC laws. A temporary permit may be issued under certain conditions.

Does ABC notify local officials of the license application?

Yes. ABC mails a copy of the application to local officials as required by law. If the premises is in the city, a copy goes to the police department, city council and city planning department. If the premises is in the county, a copy goes to the sheriff’s department, board of supervisors and district attorney. If local officials have concerns about the issuance of a license, they may request or impose restrictions on the business operation, or they may file a protest. (Section 23987)

Common concerns are that the license:

1. Would create a public nuisance
2. Would cause or add to crime in the area
3. Would be contrary to a zoning law
4. Is in a high-crime area or an area that has too many licenses and would not serve public convenience or necessity

In the case of number 4, the City Council or Board of Supervisors has 90 days to determine this and notify ABC. If the City Council or Board of Supervisors does not decide within 90 days, ABC may issue the license if the applicant shows ABC that issuance would serve public convenience or necessity.

Does ABC conduct an investigation of license applications?

Yes. ABC conducts a thorough investigation, as required by law, to see if the applicant and the premises qualify for a license. (Section 23958)

What are the responsibilities of a license applicant?

It is the applicant's responsibility to:

- Post the Public Notice of Application at the premises for 30 days, and
- Give information to ABC as needed for the investigation

In some cases, ABC may also require the applicant to:

- Publish a notice in the newspaper
- Mail a notice to all persons living within a 500' radius of the premises, and/or
- Obtain proof from the local planning department that the zoning permits an ABC license.

(Sections 23985, 23958, 23986, 23985.5 and 23790)

In case of death or incompetency to act as a sole licensee, who may exercise the privileges of the license?

The privileges of the license may be exercised by any person acting on behalf of the deceased or incompetent licensee or the estate for a specified period or until an administrator, executor, etc., is appointed. (Section 23102)

Does the law prohibit pledging the transfer of a license as security for a loan or as security for the fulfillment of any agreement?

Yes. The law prohibits a licensee from pledging the license as security for a loan or as security for the fulfillment of any agreement. In their transfer application both transferor and transferee must state under oath that the transfer is not being made (a) to satisfy the payment of a loan or to fulfill an agreement entered into more than 90 days before the transfer application is filed, (b) to gain or establish a preference to or for any creditor of the transferor, except as permitted by Section 24074, (c) to defraud or injure any creditor of the transferor. (Section 24076)

How long can the licensed premises be closed before the licensee must surrender possession of the license?

When licensed premises are closed, or the exercise of the privileges of the license is discontinued for any reason for a period of 15 consecutive days, the license must be surrendered to ABC. The license may be reactivated upon request of the licensee made at least 10 days in advance. (Rule 65)

May an applicant have some assurance of the issuance of a license before construction of the premises to be licensed is begun or completed?

ABC may approve an application for premises under construction. A retail license may be transferred or issued by ABC to premises which are under construction and the transferor has closed his business or surrendered his license. No alcoholic

beverages shall be sold until the premises are completed. Actual delivery of the license is withheld until ABC is satisfied that all conditions set forth in the law and rules are met. (Section 24044 and Rule 64)

CANNABIS REGULATORY COMMISSION

ITEM E-1

(c)

1 Director shall approve the application unless the Director determines that denial is warranted
2 under any of the grounds set forth in Section 1615. The Director shall notify the Permittee of
3 the Director's decision electronically and either by mail or personal delivery.

4 ~~_____ (3) Notwithstanding this subsection (d), a Permittee must obtain a permit~~
5 ~~amendment if a change in ownership results in a decrease in an Equity Applicant's Ownership~~
6 ~~Interest in the Cannabis Business, a change in the Equity Applicant's role as Chief Executive~~
7 ~~Officer or member of the Board of Directors, or a material change in the degree of the Equity~~
8 ~~Applicant's participation in the direction, control, or management of the Cannabis Business.~~
9 ~~Applications for a permit amendment in accordance with this Subsection 1608(d)(3) must~~
10 ~~include the terms of the change in ownership.~~

11 **(c) Ownership; Changes in Ownership; Changes in Form or Structure.**

12 (1) Any change affecting any ownership interest of a Cannabis Business,
13 including, but not limited to, any change in ownership that affects an ownership interest of less
14 than 20% of the Cannabis Business, must be promptly disclosed, in writing, to the Director.

15 (2) Any change affecting any ownership interest of a Cannabis Business that
16 results in a Person holding an aggregate ownership interest of 20% or more of a Cannabis
17 Business, when that Person did not previously hold an aggregate ownership interest of 20%
18 or more in the Cannabis Business, shall require the Permittee to promptly obtain a permit
19 amendment. Such permit amendment shall be reviewed by the Director in a manner
20 consistent with subsection (c)(5), and shall not be granted unless the Director determines that,
21 if the relevant Person (i.e., the Person who newly holds an aggregate ownership interest of
22 20% or more in the Cannabis Business) had been an Owner at the time the Permittee applied
23 for a permit awarded under this Article 16, that permit would have been granted.

24 (3) Any change in the direction, control, or management of a Cannabis
25 Business must be promptly disclosed, in writing, to the Director, and such change shall

1 require the Permittee to promptly apply for and obtain a permit amendment. An application for
2 such a permit amendment shall be reviewed by the Director consistent with subsection (c)(4),
3 and shall not be granted unless the Director determines that, if the relevant Person (i.e., the
4 Person newly exercising direction, control, or management with respect to the Cannabis
5 Business) had been an Owner at the time the Permittee applied for a permit awarded under
6 this Article 16, that permit would have been granted.

7 (4) A Permittee seeking a permit amendment as required under this subsection
8 (c) shall pay the required filing fee for a permit amendment and provide such information, from
9 the categories of information described in Section 1609, as may be required by the Director.
10 The decision to grant or deny a permit amendment shall be entrusted to the Director's
11 discretion in the same manner, and subject to the same criteria, as the decision to grant or
12 deny a permit as set forth in Section 1615.

13 (5) Notwithstanding any other provision of this subsection (c), prior to the award
14 of a permanent Cannabis Business Permit and for a ten-year period thereafter, an aggregate
15 ownership interest of 50% or more in a Permittee may not be transferred to any Person or
16 combination of Persons who were not Owners of the Permittee at the time that a Cannabis
17 Business Permit was awarded under this Article 16. This restriction shall be cumulative, as to
18 each Permittee, across any permits (whether temporary or permanent) issued under this
19 Article 16. In the event that, prior to the award of a permanent Cannabis Business Permit or
20 within ten years thereafter, an aggregate ownership interest of 50% or more in a Permittee is
21 transferred to any Person or combination of Persons who were not Owners of the Permittee at
22 the time that a Cannabis Business Permit was awarded, the Permittee shall promptly
23 surrender the permit to the Director. This obligation is not dependent on the Director's
24 requesting the surrender, but arises by operation of law on the sale of the Cannabis Business.
25 If the Permittee fails to surrender the permit to the Director, the Director may, after giving the

1 Permittee notice by mail and electronically of the proposed action and an opportunity to
2 respond, revoke the permit.

3 (6) A change in the form or structure of a Permittee shall not be considered a
4 change affecting an ownership interest in a Cannabis Business for purposes of this
5 subsection (c). Notwithstanding any other provision of this subsection (c), a Permittee may
6 undertake any change in its form or structure, as long as the change in form or structure does
7 not cause any change affecting an ownership interest. The Permittee must promptly disclose
8 its change in form or structure, in writing, to the Director, and such change shall require the
9 Permittee to promptly apply for and obtain a permit amendment as set forth in subsection
10 (c)(4).

11 (7) Whenever, under this Article 16, an Owner is anything other than an
12 individual, every individual who exercises direction, control, or management of that Owner
13 shall also be treated as an Owner for purposes of this Article 16.

14 (8) Notwithstanding any other provision of this subsection (c), it shall not be
15 considered a change affecting an ownership interest in a Cannabis Business if an individual
16 transfers an ownership interest in a Cannabis Business to a Person that is entirely owned and
17 controlled by that same individual, but any subsequent transfer of an ownership interest in that
18 Person shall be considered a change affecting an ownership interest in the Cannabis
19 Business. All transfers described in this subsection (c)(8) must be promptly disclosed, in
20 writing, to the Director.

21 (9) Notwithstanding any other provision of this subsection (c), a Permittee
22 must obtain a permit amendment if a change in ownership results in a decrease in an Equity
23 Applicant's Ownership Interest in the Cannabis Business, a change in the Equity Applicant's
24 role as Chief Executive Officer or member of the Board of Directors, or a material change in
25 the degree of the Equity Applicant's participation in the direction, control, or management of

1 the Cannabis Business. Applications for a permit amendment in accordance with this
2 Subsection 1608(c)(9) must include the terms of the change in ownership.

3 (de) **Interim Cannabis Business Permits.** Once the Director receives a surrendered
4 Cannabis Business Permit to Operate, as set forth in subsection (b) of this Section 1608, the
5 new Owner of the business may apply to the Director for an Interim Cannabis Business
6 Permit, subject to any required Planning Department approvals, for a period not to exceed 90
7 days from the date of surrender (an "Interim Permit"). An Interim Permit may not be renewed.
8 The Director may grant an Interim Permit provided that:

9 * * * *

10
11 **SEC. 1609. PERMIT APPLICATIONS.**

12 * * * *

13 (b) **Information Required of All Applicants for Cannabis Business Permits.** The
14 application form for all Cannabis Business Permit Applicants shall require the Applicant to
15 provide the following information and documentation:

16 (1) The name, street address, and parcel number of the business for which the
17 permit is sought;

18 (2) The name, contact information, and address of the Applicant as follows:

19 (A) If the Applicant is a corporation, the name of the corporation as
20 shown in its articles of incorporation; the date and place of incorporation; and the name and
21 address of each officer or director;

22 (B) If the Applicant is a Person other than a publicly traded company, the
23 name and address of every Person that directly or indirectly owns or controls 20% or more of
24 the assets, ownership interests, or voting interests in that Person;

CANNABIS REGULATORY COMMISSION

ITEM F-3

2018-2019 CANNABIS PERMIT LOG

NEW ANNUAL PERMITS BY BUSINESS TYPE	GENERAL NOT INCUBATING	INCUBATOR	EQUITY	TOTAL
Dispensary	0	1	1	2
Delivery	17	2	30	49
Cultivator (Indoor)	0	2	2	4
Cultivator (Outdoor)	0	0	0	0
Distributor	2	8	11	21
Mfg. Volatile	0	1	0	1
Mfg. Non-Volatile	1	1	6	8
Transporter	1	0	3	4
Lab Testing	0	0	0	0
GRAND TOTALS	21	15	53	89

LOCALLY AUTHORIZED FOR TEMPORARY STATE LICENSE

	Delivery	Distribution	Cultivation	Lab Testing	Mfg. V	Mfg. NV	Transport	
EQUITY	122	109	50	3	10	64	11	369
INCUBATORS	56	84	63	2	32	72	1	310
GENERALS	7		1	0	0	4		12
TOTALS:	185	193	114	5	42	140	12	691

12/31/2018

	TOTALS	PENDING
Total Complete & Incomplete Applications	1479	108
Total Complete Applications	1371	
Complete General Applications	555	
Equity Applications based on residency	697	
Equity Applications based on conviction	118	
Incubators	337	
Interested in Incubating	20	
Complete Application with property	1009	
Complete Application without property (Equity)	307	
Complete Applicants without property (General)	53	
	1369	

COMPLETED APPLICATIONS BY BUSINESS TYPE	GENERAL	INCUBATOR*	INTERESTED IN INCUBATING*	EQUITY
Delivery	131	66	4	213
Cultivator (Indoor)	123	65	12	124
Cultivator (Outdoor)	5	4	0	37
Distributor	130	96	2	202
Mfg. Volatile	62	49		40
Transporter	7	4	0	43
Lab Testing	4	4	0	14
GRAND TOTALS	462	288	18	673

*These numbers are part of the General Total

8/29/2019

8/30/2019